

U.S. General Services Administration Authorized Federal Supply Service Information Technology Schedule Pricelist



Contract Number: GS-23F-8118H

August 2011

**Unisys Corporation
11720 Plaza America Drive
Tower III
Reston, VA 20190**

**U.S. GENERAL SERVICES ADMINISTRATION
AUTHORIZED FEDERAL SUPPLY SERVICE
FINANCIAL AND BUSINESS SOLUTIONS (FABS)
SCHEDULE PRICELIST**



General Scope of Contract

PROFESSIONAL, ADMINISTRATIVE AND MANAGEMENT SUPPORT SERVICES

FSC Group: 520

FSC Class:

Specific Scope of Contract

GSA Special Item Number (SIN) #520-01 Program Financial Advisor

GSA Special Item Number (SIN) #520-11 Accounting

GSA Special Item Number (SIN) #520-12 Budgeting

GSA Special Item Number (SIN) #520-13 Complementary Financial Management Services

GSA Special Item Number (SIN) #520-15 Outsourcing Recurring Commercial Activities
for Financial Management Services

Unisys Corporation

11720 Plaza America Drive

Reston, VA 20190-4757

Attention: Pankaj Modessa

Telephone: (703) 439-5396 Facsimile: (703) 439-3215

http://www.unisys.com/public_sector/us_federal/federal_contracts/gsa_schedules/index.htm

Business Type: Large

DUNS Number: 150780674

Contract Number GS-23F-8118H

(Including Modifications: through A161 effective August 2011)

**For more information on ordering from Federal Supply Schedules click on FSS Schedules button at
fss.gsa.gov**

Initial Period Covered	January 1, 1998 to December 31, 2002
Option Period #1 (exercised)	January 1, 2003 to December 31, 2007
Option Period #2 (exercised)	January 1, 2008 to December 31, 2012
Option Period #3*	January 1, 2013 to December 31, 2017

*Subject to GSA determination that exercise of the option is advantageous to the Government per provision I-FSS-163, Option to Extend the Term of the Contract (Evergreen).

August 2011

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! TM, a menu-driven database system. The INTERNET address GSA Advantage! TM is:

http://www.GSAAdvantage.gov/advgsa/main_pages/start_page.jsp

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CUSTOMER ORDERING INFORMATION**1A. AWARDED SPECIAL ITEM NUMBERS**

520-01, 520-11, 520-12, 520-13 and 520-15

1B. CONTRACT RATES AND PRICING TERMS

See Attachment A-1 and A-2

2. MAXIMUM ORDER LIMITATION \$1,000,000.00

The Contractor is not obligated to honor any order for a combination of items in excess of the Maximum Order Limitation. In accordance with FAR 8.404, before placing an order that exceeds the Maximum Order Limitation threshold, ordering offices shall (i) review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service, (ii) generally seek price reductions from the schedule contractor(s) appearing to provide the best value considering price and other factors based upon the initial evaluation findings and (iii) place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate. A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404.

3. MINIMUM ORDER

\$300.00

4. GEOGRAPHIC COVERAGE (DELIVERY AREA)

Domestic delivery

5. POINT(S) OF PRODUCTION

Same as contractor and various offices

6. DISCOUNT FROM LIST PRICES OR STATEMENT OF NET PRICE

GSA Net prices as shown.

7. QUANTITY DISCOUNTS

Negotiable for multi-year period of performance, recurring requirements over multiple years and requirements with a value in excess of the maximum order limitation

8. PROMPT PAYMENT TERMS

Net 30 Days

9A. GOVERNMENT COMMERCIAL CREDIT CARD IS ACCEPTED

☒ YES ☐ No

9B. DISCOUNT FOR GOVERNMENT COMMERCIAL CREDIT CARD

None

10. FOREIGN ITEMS (LIST ITEMS BY COUNTRY OF ORIGIN)

None

11A. TIME OF DELIVERY SPECIFIC DELIVERY TIME WILL BE NEGOTIATED

On individual task orders.

11B. EXPEDITED DELIVERY SPECIFIC DELIVERY TIME WILL BE NEGOTIATED

11C. OVERNIGHT AND 2-DAY DELIVERY – NOT AVAILABLE

11D. URGENT REQUIREMENTS SPECIFIC DELIVERY TIME WILL BE NEGOTIATED.

12. FOB POINTS(S)

Destination

13A. ORDERING ADDRESS (ES)

Unisys Corporation
11720 Plaza America Drive
Reston, VA 20190-4757

Attention: Contracts Department
Telephone: (703) 439-5396
Facsimile: (703) 439-3215

13B. ORDERING PROCEDURES:

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. PAYMENT ADDRESS (ES)

For Remittance via Check

Unisys Corporation
Post Office Box 99865
Chicago, Illinois 60696-7665

14. PAYMENT ADDRESS (ES) (CONTINUED)

For Remittance via Electronic Transfer

Provided upon receipt of written request

15. WARRANTY

Per Contract Clause #552.246-73:

Contractor warrants that (i) it has the appropriate knowledge and skill to perform the agreed to services and (ii) it will use commercially reasonable efforts to provide the services on a timely basis and in the manner described. UNISYS AND ITS QUALIFIED STAFFING COMPANIES OR QUALIFIED INDEPENDENT CONTRACTORS MAKE NO OTHER WARRANTIES EXPRESS OR IMPLIED, BY OPERATION OF LAW OR OTHERWISE, CONCERNING THE SERVICES PROVIDED. UNISYS DISCLAIMS THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. With respect to the services furnished and any work product delivered as a result of performing such services, the Contractor's expressed warranties extend solely to ordering office or the end user entity represented by the ordering office. The Contractor will not be liable for any incidental, indirect, special, punitive or consequential damages arising out of Contractor provisions of services under the Contract and Orders against the Contract.

16. EXPORT PACKING CHARGES

Not applicable

17. GOVERNMENT COMMERCIAL CREDIT CARD ACCEPTANCE TERMS

None

18. RENTAL, MAINTENANCE AND REPAIR TERMS

Not applicable

19. INSTALLATION TERMS

Not applicable

20. REPAIR PARTS TERMS

Not applicable

20A. REPAIR PARTS TERMS

Not applicable

21. SERVICE AND DISTRIBUTION POINTS

Not applicable

22. PARTICIPATING DEALERS

Not applicable

23. PREVENTIVE MAINTENANCE

Not applicable

24A SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES

Not applicable

24B. SECTION 508

Not applicable. Unisys Federal Systems provides professional services only.

25. DATA UNIVERSAL NUMBER SYSTEM

See cover page

26. CENTRAL CONTRACTOR REGISTRATION (CCR)

Registered

27. ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK)**G-FSS-920**

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b) (2) through (b) (3).

When ordering services over \$100,000, Department of Defense (DoD) ordering offices and non-DoD agencies placing orders on behalf of DoD must follow the policies and procedures in the Defense Federal Acquisition Regulation Supplement (DFARS) 208.404-70 – Additional ordering procedures for services.

When DFARS 208.404-70 is applicable and there is a conflict between the ordering procedures contained in this clause and the additional ordering procedures for services in DFARS 208.404-70, the DFARS procedures take precedence.

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

(a) When ordering services, ordering offices shall—

(1) Prepare a Request (Request for Quote or other communication tool):

- (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
- (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour proposal may be requested. The firm-fixed price shall be based on the prices in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other direct charges related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour orders.
- (iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.
- (iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses.

(2) Transmit the Request to Contractors:

- (i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate).
- (ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with

responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

- (b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall—

- (1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.
 - (i) **SINGLE BPA:** Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)
 - (ii) **MULTIPLE BPAs:** When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a) (2) (ii) above and then place the order with the Schedule contractor that represents the best value.
 - (2) **Review BPAs Periodically:** Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)
- (c) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.
- (d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)
- (e) The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

Unisys					
Contract Number GS-23F-8118H					
Contract Period 1/1/2008 - 12/31/2012					
Program Financial Advisor Services SIN 520-1					
Labor Category	1/01/08-12/31/08	1/01/09-12/31/09	1/01/10-12/31/10	1/01/11-12/31/11	1/01/12-12/31/12
Program Executive/Senior Subject Matter Expert	\$385.06	\$396.61	\$408.51	\$420.77	\$433.39
Senior Engagement Manager	\$294.87	\$303.72	\$312.83	\$322.22	\$331.88
Senior Functional Specialist	\$241.67	\$248.92	\$256.39	\$264.08	\$272.00
Engagement manager	\$201.20	\$207.23	\$213.45	\$219.85	\$226.44
Functional Specialist	\$171.44	\$176.27	\$181.56	\$187.01	\$192.62
Task Manager	\$158.42	\$163.17	\$168.07	\$173.11	\$178.30
Team Leader	\$128.34	\$132.19	\$136.16	\$140.24	\$144.44
Consultant/Analyst II	\$111.27	\$114.60	\$118.04	\$121.58	\$125.22
Consultant/Analyst I	\$87.86	\$90.50	\$93.22	\$96.01	\$98.89
Accounting SIN 520-11					
Budgeting SIN 520-12					
Complementary Financial Management Services SIN 520-13					
Outsourcing Recurring Commercial Activities for Financial Management Services SIN 520-15					
Labor Category	1/01/08-12/31/08	1/01/09-12/31/09	1/01/10-12/31/10	1/01/11-12/31/11	1/01/12-12/31/12
Task Partner	\$301.62	\$310.67	\$319.99	\$329.59	\$339.48
Partner	\$227.75	\$234.58	\$241.62	\$248.87	\$256.33
Task Manager	\$195.22	\$201.08	\$207.11	\$213.32	\$219.71
Manager	\$148.93	\$153.40	\$158.00	\$162.74	\$167.62
Engagement Senior	\$130.15	\$134.05	\$138.07	\$142.21	\$146.47
Task Senior	\$110.63	\$113.95	\$117.36	\$120.89	\$124.51
Senior	\$101.52	\$104.57	\$107.71	\$110.94	\$114.26
Engagement Staff	\$91.10	\$83.83	\$96.65	\$99.55	\$102.53
Task Staff	\$79.38	\$81.76	\$84.21	\$86.74	\$89.34
ADP Partner	\$338.39	\$348.54	\$359.00	\$369.77	\$380.86
ADP Manager	\$234.26	\$241.29	\$248.52	\$255.98	\$263.65
ADP Senior	\$130.15	\$134.05	\$138.07	\$142.21	\$146.47
ADP Staff	\$91.10	\$93.83	\$96.65	\$99.55	\$102.53
Specialist Partner	\$338.39	\$348.54	\$359.00	\$369.77	\$380.86
Specialist Manager	\$260.30	\$268.11	\$276.15	\$284.43	\$292.96
Specialist Senior	\$136.65	\$140.74	\$144.97	\$149.32	\$149.32
Specialist Staff	\$91.10	\$93.83	\$96.65	\$99.55	\$102.53
Program Executive/Senior Subject Matter Expert	\$373.53	\$384.74	\$396.28	\$408.17	\$420.41

Senior Engagement Manager	\$286.32	\$294.91	\$303.76	\$312.88	\$322.36
Senior Functional Specialist	\$234.26	\$241.29	\$248.52	\$255.98	\$263.65
Engagement Manager	\$195.21	\$201.07	\$207.10	\$213.31	\$219.70
Functional Specials	\$166.58	\$171.57	\$176.72	\$182.02	\$187.48
Task Manager	\$153.57	\$158.18	\$162.92	\$167.81	\$172.84
Task Leader	\$124.92	\$128.67	\$132.53	\$136.51	\$140.60
Consultant/Analyst II	\$108.01	\$111.25	\$114.59	\$118.03	\$121.57
Consultant/Analyst I	\$85.90	\$88.47	\$91.13	\$93.86	\$96.67

LC	Unisys Professional and Consulting Services Skills Qualification Descriptions
G3001	Program Executive/Senior Subject Matter Expert Functional Responsibility: Partner or Principal who serves as Engagement Partner for project. Responsible for project oversight, high-level client interaction, strategic planning, and quality assurance.
G3005	Senior Engagement Manager Functional Responsibility: Senior Manager responsible for oversight and management of project personnel. Acts as primary point of contact for client technical representative, responsible for project and strategic planning, provides technical guidance to project personnel. Reports to Program Executive. 10+ years experience in managing similar projects.
G3008	Senior Functional Specialist Functional Responsibility: Experienced Manager or Manager providing specialized expertise in specific functional area to project. 7-10 years experience in functional area.
G300175	Engagement Manager Functional Responsibility: Experienced Manager responsible for oversight and management of project personnel. Acts as primary point of contact for client technical representative provides technical guidance to project personnel. Reports to Program Executive or Senior Engagement Manager. 7-10 years experience in managing similar projects.
G3012	Functional Specialist Functional Responsibility: Senior Consultant or Manager providing specialized expertise in specific functional area to project. 5-7 years experience in functional area.
G3013	Task Manager Functional Responsibility: Manager of specific tasks within scope of project. Provides day-to-day project management. Reports to Senior Engagement Manager or Engagement Manager. 5-7 years experience in managing similar projects.
G3018	Team Leader Functional Responsibility: Senior Consultant responsible for implementation of specific task or subtask within scope of project. Supervises project consultants. Reports to Task Manager or Engagement Manager. 4-5 years experience.
G3020	Consultant / Analyst 2 Functional Responsibility: Senior Consultant member of project team. 3-4 years experience.
G3025	Consultant / Analyst 1 Functional Responsibility: - Consultant member of project team. 0-2 years experience.